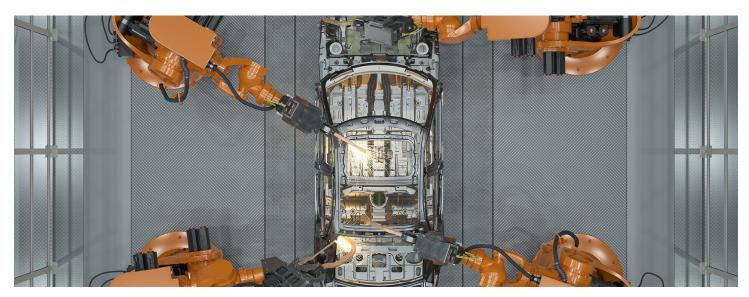
## <u>Announcements</u>

## IBM expands Technology Expert Labs in India to accelerate adoption of Generative AI and other key technologies

- IBM Technology Expert Labs will expand its capacity in Generative AI, Data & AI, Automation, Sustainability, Security and Infrastructure for client success
- Based out of Bengaluru & Kochi, IBM Technology Expert Labs will drive outcome based engagements for clients across the globe.



**BENGALURU, INDIA, March 04, 2024:** IBM (NYSE: IBM) today announced the the expansion of IBM Technology Expert Labs capacity in India, focused on helping clients to fully realize the potential of technologies like AI, Hybrid Cloud, and Cybersecurity, to keep their businesses strong in a highly competitive landscape. Located in Bengaluru and Kochi, the IBM Technology Expert Labs is a team of technical experts who will advise, architect, and deploy outcome-based client engagements that deliver value (or real ROI) while minimizing implementation risks.

Businesses across the world are adopting technologies like AI and Generative AI at an accelerated rate to deliver these solutions successfully. It is critical to have the right skill sets and talent to integrate new technologies into their existing IT landscape/ business processes. According to the recently conducted Global AI Adoption Index 2023 by Morning Consult on behalf of IBM, 33% of the surveyed companies report that limited AI skills and expertise are hindering successful AI adoption and 22% say that AI projects are too difficult to integrate and scale. In addition, 35% also say that lack of skills for implementation is a big inhibitor for adopting Generative AI.

Deep expertise and global experience of Technology Expert Labs will augment and accelerate technology adoption for clients worldwide as the India Centre looks to build capacity and competency in Generative AI, Data & AI, Automation, Sustainability, Security, Cloud, and zSoftware.

Sanjay Pal, Vice President, IBM Technology Expert Labs, IBM said " As businesses look to harness the potential of technologies like Generative AI, there is a need to scale successful Proof of Concepts to production environments faster. Businesses are looking for experts who can guide them along each step of their

transformation/ technology adoption journey by ensuring their projects are successful. The Technology Expert Labs provides that expertise to help our clients deploy our products and solutions rapidly and successfully."

Gaurav Sharma, Vice President, IBM India Labs and Ecosystem added, "Co-located with IBM Product Development teams in Bengaluru and Kochi, the Technology Expert Labs will have first-in-line access to product insights, features, and solutions, benefiting IBM clients and partners in India and globally. The team has already contributed to successful client engagements across Asia Pacific, Europe, Middle East, Africa & North America and are scaling further."

As technologies continue to advance and evolve at a fast pace, organizations need a holistic approach to harness the power of technology and unlock its full potential for growth and success.

## About IBM

IBM is a leading provider of global hybrid cloud and AI, and consulting expertise. We help clients in more than 175 countries capitalize on insights from their data, streamline business processes, reduce costs, and gain the competitive edge in their industries. More than 4,000 government and corporate entities in critical infrastructure areas such as financial services, telecommunications and healthcare rely on IBM's hybrid cloud platform and Red Hat OpenShift to affect their digital transformations quickly, efficiently and securely. IBM's breakthrough innovations in AI, quantum computing, industry-specific cloud solutions and consulting deliver open and flexible options to our clients. All of this is backed by IBM's long-standing commitment to trust, transparency, responsibility, inclusivity and service.

Visit <u>www.ibm.com</u> for more information.

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